

CR-4I Concours Trophies, Ronald Wallis

JCNA CONCOURS TROPHY PROGRAM

2024 REPORT

Club Trophies

In 2024, 18 JCNA clubs ordered trophies. A total of 169 trophies were sold to the clubs. This resulted in a profit of \$1256.12 (excluding shipping costs from Metallum, discrepancy between estimated shipping cost at the time of order and actual costs and PayPal costs incurred from the sales transactions). Taking these exclusions into account the program is running just above break even.

The breakdown of plates sold by class was:

1st Place Championship	51
2nd Place Championship	11
3rd Place Championship	5
1st Place Driven	84
2nd Place Driven	16
3rd Place Driven	2

Over the past two years there is a trend of clubs ordering more driven class trophies than championship class trophies.

End of Year Award Trophies

123 trophies were shipped for the end of year awards (for NA concours, Regional Concours, Rally and Slalom winners). Based on a cost from Metallum of \$37.80 per plate, (and plus \$3/plate shipping from Metallum to Coventry Foundation), this equates to a cost of \$,5018.40. Postage of plates to award winners was \$2,117.95 giving a year-to-date cost of the program of \$7,136.25. Postage for plates within the USA was typically \$14-16 and to Canada \$50.

End of Year Inventory and Orders for 2025

The end of year plate inventory was a total of 545 plates (This includes IJF trophies and end of year trophies in addition to the club trophies). The value of this inventory based on the Metallum price to us is \$17,963

In Q3 of 2024 plates were ordered from Metallum for the 2025 season and these should be delivered by the end of February 2025.

Ron Wallis

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